

**Empowering SMEs  
(Small-Mid size Enterprises)  
logistics companies to Reach New Heights**



**Closely Collaboration  
among members**

**Connect with a  
professional**

**"Unlock Your Company's Full Potential with the  
Freight Alliance**



**Overview**  
**Mission**  
**Benefit**  
**Our focusing**  
**Member specialty**  
**Quality over Quantity**



**Proactive business referral**  
**AGM(1-On-1 meeting)**  
**Instant Messaging**  
**Freight Debt Protection**  
**Membership & Eligibility**  
**Our History**



# Overview

Pacific Global Association (PGA) was established in 2000 as a small family network consisting of single members in each city and since 2021, PGA has expanded to include up to three members per city, with each member having a different logistics specialty, creating a semi-exclusive logistics network and this change benefited

"Personalized attention"., ‘  
“wider network of professionals”.,  
"Exposure to specialized logistics expertise“

## Our History



January 2000:

Pacific Global Association Inc. (hereinafter "PGA") was established in Hong Kong.

February 2000:

First Annual General Meeting (AGM) held in Hong Kong.

June 2019:

PGA restructured to Pacific Global Association Ltd.

July 2019:

Expand an O2O business network and set up an online global business network via a LinkedIn platform for different business categories, including auto-car, bulk machinery and items, cold meat, coffee/tea leaves, food and beverage, wine, yachts, and international trading.

July 2020:

PGA expanded our traditional logistics network coverage to include more specialties, such as international couriers, ship chartering, and ship brokerage.



Pacific Global Association (PGA) aims to create a Freight Alliance with a global brand that connects

freight forwarding, supply chain, and logistics-related Small and Medium-sized Enterprises (SMEs) worldwide.

The alliance will bring these companies together to share their resources and expertise, enabling them to enhance their image and competitiveness, while also collaborating on shared supply chains.

New business opportunities will arise through this collaboration, and their market presence will increase.





# B e n e f i t s



# We are



# **focusing** more

- \* Highly qualified **specialists in a variety of fields**
- \* Member's **Quality over Quantity**  
(Limited to only **3 members** per city)
- \* Fostering **Proactive** Business Referrals
- \* **Closely collaboration** among the members
- \* Freight Debt **Protection**
- \* Meet face-to-face at Annual General Meeting
- \* Instant Messaging for emerging sales needs

# Highly qualified specialists in a variety of fields



- \* Auto-car shipping & inspection
- \* Bulk & conventional cargo handling
- \* Cold-chain logistics solution
- \* Courier & international express
- \* Global logistics solution
- \* Heavy-lift item handling
- \* Fashion logistics
- \* Project freight specialist
- \* PPE Logistics & supply chains
- \* Quality & Quantity inspection
- \* Ship's broker & chartering
- \* Wine logistics, Including bulk wine
- \* Yacht Shipping



# Quality over Quantity



- \* Pacific Global Association (PGA) like as a semi-exclusive logistics network that accepts only three members per city worldwide, each with a different logistics specialty.

- \* All applicants are screened and subjected to three credit reference checks.

PGA membership provides a range of benefits.

- \* Firstly, the limited number of members reduces competition within the Association and allows members to collaborate with each other, bringing a unique set of skills to the table.

- \* Additionally, members receive personalized attention and support from the organization and other members, ensuring that their needs are met.

- \* PGA fosters stronger and more friendly relationships among its members, creating a more supportive and collaborative environment that is especially important if you are looking for a long-term partnership.

- \* Over 70% of current members have been with PGA for more than 10 years, and membership renewal rates over 90% on average in the previous 20 years demonstrate the satisfaction of its members.

- \* PGA ensures optimal exposure for each member, creating a strong sense of loyalty and support among members.



## **Proactive business referral**

In addition to the traditional method of members finding business through one another...

we are focused on fostering proactive business referrals across our multiple business categories within our online communities.

[Click to view PGA LinkedIn online community](#)

## Annual General Meeting

### (1-On-1 Meeting)

The Association will hold An Annual General Meeting (AGM) to provide an opportunity for members to connect with one another, whether it's to catch up with old friends or partners or to connect with new ones.



Instant messaging through a social media app to facilitate Communication with other members for quick emergency assistance, timely business leads, and up-to-date market information.



# Freight Debt Protection (FDP) plan

Pacific Global Association (PGA), we understand that even though we strictly screen new members, both old and new members may still have hesitation when starting a business. In order to strengthen the reciprocal ties between members and provide additional security in the event of bankruptcy, we are introducing the Freight Debt Protection (FDP) plan.

This plan will protect FDP participant members from the debt owed by another fellow FDP participant in the event of bankruptcy.

**Limit of Liability:** In the event of an FDP participant's bankruptcy, the FDP funding provides a limit liability maximum of US\$10,000 for this participant's freight debt. (Note: The limit of liability shall increase to US\$20,000 after 3 years of participation)

In the event of a Diamond tier member's bankruptcy, the FDP funding provides a limit liability maximum of US\$10,000, and, in addition, PGA will contribute an extra US\$10,000 (Total US\$20,000) for this member's freight debt.

(Please refer to FDP plan Items 6 & 7)

**FDP Fee:** Each participant contributes US\$500 (Net receivable) annually to the FDP funding pools for this mutual program. (Please refer to FDP plan Item 3)

**Refundable:** If an FDP participant withdraws participation in the FDP plan after three years of participation, there is no liability or compensation arising during the period, the member should receive a refund for the entire amount paid. (Please refer to FDP plan Item 4a,b,c&d)

If a member withdraws participation in the FDP plan after three years of participation, however, if a liability or compensation arises during the period, the member may only receive a pro-rata refund.

(Please refer to FDP plan Item 4a,b,c&d)

For further details on the plan, please contact our commercial manager at [comm.mgr@pacificglobal.com](mailto:comm.mgr@pacificglobal.com)



## **SILVER** (Basic member only)

### **Eligibility:**

- # More than 2 years of experience in the shipping & logistics field.
- # 3 reference companies for a credit check

## **GOLD** (Protected by FDP Freight Debt Protection)

### **Eligibility of FDP participant:**

- # More than 3 years of experience in the shipping & logistics field.
- # No debts, payment disputes, & not listed as debt delinquent companies on most popular forwarder's debt platforms in the last 3 years.
- # 3 reference companies for a credit check.
- # Maintain transport liability insurance, or hold IATA membership or approved cargo agent license.

[Click here to view the membership fee](#)





## **DIAMOND** (Only Accepted by Invitation)

**# Protected by FDP Freight Debt Protection**

**# PGA provides an extra limit of liability & Compensation.**

### **Eligibility and honor:**

**# More than 10 years in the PGA family.**

**# High accreditation - No payment defaults during the membership period and the company was not listed as a delinquent company on the most well-known forwarder's debt platforms.**

**# High business interactions with PGA members.**

**# Attend Annual General Meeting regularly**

[Click here to view the membership fee](#)

*Thank you for reading*

*You truly*



[www.pacificglobal.com](http://www.pacificglobal.com)